

Financials and Ratios are on Standalone basis
TR stands for Total Revenue
TTM stands for trailing twelve months
^Source : BSE, for November, 2013
\$ - Average Volumes (Total Shares traded) for 3 Months

## Q2 FY14 Analyst's Review

- Net Sales for Q2 FY14 increased by 39\% on a y-0-y basis. It stood at Rs. 97.3 million for the period under review as compared to Rs. 70 million for Q2 FY13. However, on a q-o-q basis, Net Sales decreased marginally by $3.9 \%$
- The Company managed to report an Operating Profit of Rs. 2.8 million in Q2 FY14 as compared to an Operating Loss of Rs. 0.3 million for Q2 FY13 on account of higher topline. Resultantly, Operating Profit Margin stood at $2.9 \%$ for Q2 FY14 against a negative figure reported during the corresponding quarter of the previous fiscal.
- In line with the subdued performance at the Operating level, and high Depreciation and Interest Expenses the Bottom line for Q2 FY14 stood in the red at Rs. 2.6 million as compared to a Net Loss of Rs. 4.8 million reported in the corresponding quarter of the previous fiscal.


EDIVIA $\alpha$ EDIVIA IVIargins


PAT \& PAT Margins


Textiles

## Financial Snapshot

| Particulars | Standalone Financials <br> (In Millions) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Income Statement | Q2 FY 2014 | Q2 FY 2013 | Q1 FY 2014 | y-0-y (\%) | q-0-q (\%) |
| Net Sales / Income from Operations | 97.3 | 70.0 | 101.2 | 39.0 | -3.9 |
| Expenses |  |  |  |  |  |
| Cost of material consumed | 55.5 | 46.7 | 81.6 | 18.8 | -32.0 |
| Change in Inventories | 8.1 | $(1.2)$ | $(17.2)$ | -775.0 | -147.1 |
| Power \& Fuel | 10.0 | 8.2 | 10.2 | 22.0 | -2.0 |
| Employee Benefit Expenses | 11.8 | 9.0 | 11.6 | 31.1 | 1.7 |
| Administrative, Manufacturing, |  |  |  |  |  |
| Selling \& Other Expenses | 9.1 | 7.6 | 9.4 | 19.7 | -3.2 |
| EBIDTA | $\mathbf{2 . 8}$ | $\mathbf{- 0 . 3}$ | $\mathbf{5 . 6}$ | $-1,033.3$ | -50.0 |
| Depreciation \& Amortization | 2.5 | 2.0 | 2.2 | 25.0 | 13.6 |
| Finance Costs / Interest Expense | 5.0 | 2.8 | 4.0 | 78.6 | 25.0 |
| Other Income | 0.45 | 0.04 | 0.49 | $1,025.0$ | -8.4 |
| Profit After Tax (PAT) | $\mathbf{- 2 . 6}$ | $\mathbf{- 4 . 8}$ | $\mathbf{0 . 1}$ | -45.8 | $-1,997.8$ |
| Key Ratios - Income Statement |  |  |  |  |  |
| EBIDTA Margin (\%) | 2.9 | -0.4 | 5.5 | - | - |
| PAT Margins (\%) | -2.7 | -6.9 | 0.1 |  | - |
| Adjusted EPS | -0.05 | -0.09 | 0.003 | - |  |

Source: Capitaline Database; Company Financials

## About Us

LOTUS KNOWLWEALTH (LKW) commenced business in 1990 and is currently engaged in providing WEALTH ADVISORY, CORPORATE ADVISORY and ECONOMIC \& FINANCIAL RESEARCH \& CONTENT services.

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## Disclosure

Each member of the team involved in the preparation of this report, hereby affirms that there exists no conflict of interest.

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